



For more information:
Ph: (913)-219-2997
info@dialinteractive.com

Senior Business Consultant / CPA

PROFESSIONAL SKILLS

Auditing & Consulting

- Manager reporting to the Board of Directors, directed Internal Audit function for Coca Cola Bottling Company of Miami. Conducted annual audit program appraising efficiency and effectiveness of financial and operational practices and procedures. Provided assistance to the external auditors.
- Prepared a request for an \$800,000 refund from State of Florida by auditing sales tax overpayments made by a division of ITT Rayonier, Inc. Responsible for management of State's confirming audit.
- Performed in-depth review of operations resulting in \$400,000 savings annually in payroll costs by recommending a major restructuring of accounting and data processing functions.
- Audited accounts receivable, credit, payroll and sales commissions for a subsidiary of S.C. Johnson Wax resulting in significant internal control changes.
- Saved Harris Corporation in excess of \$1 million by performing a comprehensive Lease vs. Buy analysis for computer equipment.

Computer Systems:

- Installed custom-designed PC-based pulp production scheduling software for a division of ITT Rayonier.
- Responsible for user training, writing user manual, validating financial modules, resource management, coordinating software modifications with custom programmer and progress reports to mill management.
- Responsible for training mill personnel, user manual, validation of financial modules, resource management, coordinating engineering and programmer software modifications and providing progress reporting to senior management.
- Increased gross margin for Coulter Immunology by 30% and saved 300 clerical hours annually by designing and implementing a computerized cost system for 400 distinct biotech products.
- Saved over \$300,000 in annual royalty expense for Coulter, 3% of Net Sales annually, by developing and installing a comprehensive tracking system.
- Planned and initiated installation of a PC-based MRP inventory tracking system, reducing Coulter's investment in inventory by 35%.
- Improved Coulter's biotech consultant relationships by developing and installing a system to administer over 45 R & D contracts and licensing agreements.

Finance & Accounting:

- Reduced preparation time and improved accuracy of financial statements for boat manufacturer by computerizing their job order system.
- Accomplished a diversity of assignments involving international pricing, MRP system implementation, budgeting and forecasting.
- Extensive experience with inventory control; a variety of cost systems; cash management, contract administration, purchasing and administration and accounting system conversions.

Tax:

- Experienced in preparation of individual, partnership and corporate tax returns as well as sales and use, property, state income and payroll taxes.
- Successfully represented a variety of clients in IRS examinations.



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SUMMARY WORK HISTORY

- Private Accounting Practice, Tamarac, Florida, Present** **1989 to Present**
Perform accounting, audit and tax assignments for a variety of clients including implementation of automated accounting systems and IRS audit defense. Clients include divisions of ITT and S.C. Johnson Wax.
- Internal Revenue Service, Miami, Florida** **1991**
Revenue Agent
Perform federal tax audits of individual and business tax returns.
- Coulter Electronics, Miami, Florida - Immunology Division** **1987 to 1989**
Controller
Financial manager responsible for all accounting activities. Analyzed trends and reported financial aspects of manufacturing operations, R & D activities, and overall performance to Sr. Management. Managed MIS and Purchasing activities.
- Cigarette Racing Team, N. Miami Beach, Florida** **1986 to 1987**
Controller
Shirtsleeve's manager for exclusive privately held manufacturer of high performance racing boats. Responsible for all accounting, finance and personnel function activities. Focused efforts on cost and inventory accounting, cash management and sales financing.
- Computer Products Inc., Pompano Beach, Florida - Real Time Products Division** **1985 to 1986**
Controller
Executive staff member of this MRP-driven electronics manufacturing division with annual sales of \$28 million. Responsible for monitoring and reporting division's financial performance as well as directing all accounting activities and contract administration.
- Coca Cola Bottling Company of Miami, Hollywood, Florida** **1981 to 1984**
Manager of Corporate Audit
Key executive reporting to Board of Directors of this publicly held company. Responsible for directing the internal audit staff in all aspects of financial and operational audits.
- Harris Corporation, Melbourne, Florida - Semiconductor Division** **1975 to 1981**
Supervisor of Accounting Services
Started as Internal Auditor on Corporate Staff and progressed to division Supervisor for cost and general accounting for 5 offshore electronics manufacturing sites. Accomplished a diversity of assignments in internal pricing, MRP design and implementation, capital budgeting, forecasting and special assignments.
- Chrysler Corporation, Detroit, Michigan** **1972 to 1975**
Staff Auditor
Member of Corporate Audit Staff responsible for performing financial and operational audits of Corporate, Division and Plant activities.

EDUCATION

Nova University, Fort Lauderdale, Florida
Florida Atlantic University, Boca Raton, Florida
Major: Completed fifth year accounting requirements for CPA certification.

Southern Methodist University, Dallas, Texas
MBA in Finance, 1972. Graduated in top 10%

University of Tulsa, Tulsa, Oklahoma
B.S.B.A. in Economics and Management, 1971.